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ARA/EP - MR. CLARK

CAB - MR. LITTON

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TO AMEMBASSY QUITO

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E.O. 11652:N/A

TAGS:EAIR, EC

SUBJECT:CIVAIR: SUAREZ-LITTON TECHNICAL LEVEL DISCUSSIONS

SUMMARY: INFORMAL CIVAIR DISCUSSIONS BETWEEN DGCA COL. SUAREZ AND CAB STAFF MEMBER LITTON RESUMED AUGUST 25-27 IN WASHINGTON. DISCUSSIONS CONTINUED ON (1) FORM AND SUBSTANCE OF AIR CARRIER PERMITS; (2) SCHEDULED FREQUENCY LEVELS FOR SERVICES BETWEEN THE UNITED STATES AND ECUADOR. DISCUSSIONS RECESSED AT REQUEST OF DGCA, TO RECONVENE FOR FURTHER AND HOPEFULLY FINAL SESSION DURING WEEK OF SEPT. 8 AT SITE YET TO BE DETERMINED. END SUMMARY.

1. TENTATIVE AGREEMENT WAS REACHED ON FORM AND SUBSTANCE OF FOREIGN AIR CARRIER PERMIT FOR ECUATORIANA AND BRANIFF WITHOUT FREQUENCY OR FLIGHT ITINERARY SPECIFICATIONS (FLIGHT FREQUENCY WOULD BE TREATED IN AN INTERGOVERNMENTAL UNDERSTANDING).

2. SUBSTANTIAL AGREEMENT REACHED ON LEVEL OF FREQUENCIES

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TO BE OPERATED BETWEEN US VIA INTERMEDIATE POINTS TO

ECUADOR AND BEYOND. LITTON PROPOSED FOLLOWING NUMBER OF
FLIGHTS PER WEEK: FOR BRANIFF AND ECUATORIANA IN PRIMARY
MARKETS.

REMAINDER OF CALENDAR YEAR 1975:

QUITO-MIAMI.....6 ROUNDTRIPS
QUITO-NEW YORK.....3 ROUNDTRIPS
GUAYAQUIL-MIAMI.....6 ROUNDTRIPS
GUAYAQUIL-NEW YORK.....4 ROUNDTRIPS

DURING CALENDAR YEAR 1976:

QUITO-MIAMI.....7 ROUNDTRIPS
QUITO-NEW YORK.....3 ROUNDTRIPS
GUAYAQUIL-MIAMI.....6 ROUNDTRIPS
GUAYAQUIL-NEW YORK.....4 ROUNDTRIPS

DURING CALENDAR YEAR 1977:

QUITO-MIAMI.....7 ROUNDTRIPS
QUITO-NEW YORK.....4 ROUNDTRIPS
GUAYAQUIL-MIAMI.....6 ROUNDTRIPS
GUAYAQUIL-NEW YORK.....5 ROUNDTRIPS

DURING CALENDAR YEAR 1978:

QUITO-MIAMI.....7 ROUNDTRIPS
QUITO-NEW YORK.....5 ROUNDTRIPS
GUAYAQUIL-MIAMI.....7 ROUNDTRIPS
GUAYAQUIL-NEW YORK.....6 ROUNDTRIPS

COL.SUAREZ AGREED WITH PROPOSED FREQUENCIES WITH
FOLLOWING EXCEPTANCE:

DURING CALENDAR YEAR 1976:

QUITO-MIAMI - EFFECTIVENESS OF SEVENTH ROUNDTRIP SHOULD BE
DELAYED UNTIL JULY 1, 1976 (BEGINNING OF HIGH SEASON).

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DURING CALENDAR YEAR 1977:

QUITO-NEW YORK.....3 ROUNDTRIPS
GUAYAQUIL-NEW YORK.....4 ROUNDTRIPS

DURING CALENDAR YEAR 1978:

QUITO-NEW YORK.....4 ROUNDTRIPS

GUAYAQUIL-NEW YORK.....5 ROUNDTrips

3. WHILE PAST DISCUSSIONS WERE IN CONTEXT OF 5 YEAR PERMITS AND OPERATING PLANS, SUAREZ SAID GOE NOW THINKING

IN TERMS OF ONLY THREE YEAR PERIOD DUE UNCERTAINTIES RELATED TO LONGER PERIOD. IN SPITE OF UNCERTAINTIES, SUAREZ SAID GOE INTERESTED IN ACQUIRING ROUTE RIGHTS TO LOS ANGELES VIA MEXICO CITY NOW, EVEN THOUGH ECUATORIANA MAY NOT OPERATE TO LA BEFORE THREE YEARS. LITTON SAID LOS ANGELES WAS SURPRISED, REQUIRING REVIEW WITHIN USG AND US AVIATION COMMUNITY, BUT THAT SUAREZ SHOULD BE PREPARED FOR HIGH PRICE. WHILE LA-ECUADOR MAY BE RELATIVE SMALL MARKET, ACCESS TO LA IS VIRTUALLY ACCESS TO LA-LATIN AMERICA AND COULD SUBSTANTIALLY UPSET BALANCE OF RIGHTS TO BE EXCHANGED. SUAREZ SAID GOE INTEREST IN LA MIGHT BE GREAT ENOUGH TO OPT FOR LONGER UNDERSTANDING SUCH AS FIVE YEARS.

4. SUAREZ SAID THAT HE MUST RETURN TO QUITO TO REPORT ON PROGRESS AND SEEK INSTRUCTIONS ON FREQUENCIES, THE MATTER OF LOS ANGELES AND THE RELATED LIFE OF THE UNDERSTANDING AND PERMITS; BUT WOULD LIKE TO RECONVENE THE WEEK OF SEPTEMBER 8 FOR HOPEFULLY FINAL ROUND OF INFORMAL DISCUSSIONS AND PREPARATION OF A DRAFT UNDERSTANDING AND SPECIMENT PERMITS TO BE SUBMITTED TO THE RESPECTIVE SUPERIORS FOR CONSIDERATION OR ADOPTION. SUAREZ IS TO CONTACT LITTON DURING FIRST WEEK OF SEPT. TO ARRANGE SPECIFIC DATE AND SITE OF NEXT MEETING.

5. FYI: NEW YORK PORT AUTHORITY STAFF MEMBER CALLED LITTON TO INQUIRE ABOUT ECUATORIANA ROUTE AUTHORITY AND REPORTED ECUATORIANA MAKING ARRANGEMENTS FOR GROUND LIMITED OFFICIAL USE

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FACILITIES FOR INAUGURATION OF SERVICE TO NEW YORK IN NOVEMBER 1975. END FYI.

6. THERE MAY OR MAY NOT BE NEED FOR FORMAL INTER-GOVERNMENTAL TALKS TO NEGOTIATE ISSUES. IN VIEW SUAREZ'S SENSITIVITY TO SUCH TALKS, DEPARTMENT HAS NO OBJECTION IN THIS CASE TO PURSUING MATTER THROUGH INFORMAL TALKS SO LONG AS THEY CONTINUE MAKE PROGRESS. INGERSOLL

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